



Abbott

Company Overview



Abbott has been one of the world’s most successful companies for more than a century because it has continually transformed itself to meet the changing needs of patients and consumers and to tackle society’s most significant healthcare concerns.

Abbott is a global science-based company, advancing revolutionary technology and delivering localized innovation and value for people in the communities it serves. Abbott is one of the largest global healthcare companies, comprising four equal-sized businesses: diagnostics, medical devices, nutritionals and branded generic pharmaceuticals.

Abbott’s diversity – across technologies, businesses, geographies and payers – well positions the company to meet and serve demographic trends and global healthcare needs.

COMPANY FACTS

Global Headquarters

Abbott Park, Illinois, USA

Chairman and CEO

Miles D. White

Online

www.abbott.com; follow on Twitter at @AbbottNews

Stock Exchange

New York Stock Exchange (NYSE) under “ABT” symbol

Founded

1888 by Chicago physician Dr. Wallace C. Abbott

Net Sales*

Approximately \$22 billion

Global Reach

Serves customers in more than 150 countries

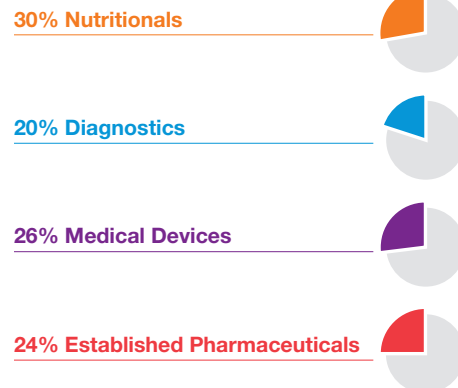
Employees

Approximately 70,000 employees worldwide

Foundation

Abbott and its philanthropic foundation, The Abbott Fund, support a diverse range of projects around the globe – projects where financial support from The Abbott Fund, together with Abbott’s people, products and expertise, can make a difference.

ABBOTT SALES MIX



ABBOTT SALES BY GEOGRAPHY



*2012 sales

LEADING MARKETS

Abbott has leadership positions across its businesses and continues to innovate new solutions to health challenges, *globally and locally.*

\$36 Billion Market

Market Leadership:

No. 1 worldwide adult nutrition

No. 1 U.S. pediatric nutrition

Leading science-based nutrition company

NUTRITIONALS

Abbott is a worldwide leader in nutrition science, research and development. Abbott Nutrition has set the standard for science-based nutrition, leading the development of innovative nutritional products and solutions to support the growth, health and wellness of people of all ages around the world. We are behind some of the world's most trusted and recognized brands in pediatric, adult and performance nutrition products, in addition to therapeutic, disease-specific nutrition products. Abbott Nutrition is well positioned for growth in the expanding global market.



\$27 Billion Market

Market Leadership:

No. 1 in immunoassay diagnostics

No. 1 in blood screening

Leading point-of-care platform

DIAGNOSTICS

A pioneer in *in vitro* diagnostics, Abbott has a proud tradition of developing first-of-its-kind products that have transformed the practice of diagnosing and monitoring diseases and disorders for countless patients around the globe. The company offers a broad range of medical diagnostic instruments, tests, automation, and informatics solutions for hospitals, reference laboratories, molecular laboratories, blood banks, physician offices and clinics. Our solutions help to aid in the diagnosis of a range of serious health issues such as infectious diseases, cancer and diabetes, and the company is a leader in the emerging field of companion diagnostics, developing gene-based tests that are used to select appropriate patients most likely to respond to certain therapies.



\$30 Billion Market

Market Leadership:

No. 1 drug-eluting stent

No. 1 bare metal stent

No. 1 bioresorbable vascular scaffold

No. 1 in LASIK

No. 2 in cataract

MEDICAL DEVICES

Abbott is a world leader in developing and marketing innovation-driven medical devices for key therapeutic areas that have a significant impact on patients' lives. The company has a comprehensive portfolio of market-leading products for diabetes management, vision care and the treatment of vascular disease. In addition, Abbott is focused on advancing innovation in the medical-device field, with a robust pipeline that includes a number of potentially transformational technologies and next-generation systems to improve patient care.



\$630 Billion Market

Market Leadership:

No. 1 macrolide antibiotic (Klacid®)

No. 1 pancreatic enzyme replacement therapy (Creon®)

No. 1 progesterone product, ex-U.S. (Duphaston®)

ESTABLISHED PHARMACEUTICALS

Abbott's Established Pharmaceuticals Division is focused on bringing high-quality, trusted branded generics that have been successfully treating patients for many years to international markets. The business brings value to its patients and customers through deep localization and a growing portfolio of high-quality established pharmaceutical products. Our portfolio covers several therapeutic areas, including gastroenterology, women's health, cardiology, metabolic disorders and primary care. Its multicultural organization and lean operating structure enable the business to further Abbott's commitment to enhance the care of patients all around the world.

